Guidelines for PhD Admission Test

Institute of Business Administration
University of Punjab, Lahore

To be held on 21 July 2026

PhD Admission Test Format				
Sections	**Topics**	**Weight**	**Number of Questions**	**Time**
I (GRE based Test) Passing Score 60%		0.5	30 Multiple Choice Questions	45 minutes
	English/Verbal Reasoning	30%	9	
	Analytical Reasoning	40%	12	
	Quantitative Reasoning	30%	9	
II (Subject based Test)	Management, Human Resource Management, Marketing, Finance, Accounting, Business Research Methods	0.5	30 Multiple Choice Questions	45 minutes
	Total		**60 Multiple Choice Questions**	90 minutes

Instructions:

- The Admission Test will have **two parts; Part A and Part B** (Both Parts will be **MCQ-based**)
- **Part A:** This part will be GRE general type. It is mandatory to score **60% marks** in this part.
- **Part B:** This part will contain MCQs from the six subjects enlisted in the table above. **Note: It is mandatory to score 60% cumulatively in the admission test.**
- Time Allowed: 90 minutes
- Calculators and mobile phones are not allowed.

Sample Questions

SECTION I (30 Questions)

English/Verbal Reasoning
In each of the following questions, find out the alternative which will replace the question mark.

1. **Flow : River :: Stagnant : ?**

a. Rain
b. Stream
c. Pool
d. Canal

2. **Ornithologist : Bird :: Archaeologist : ?**
a. Islands
b. Mediators
c. Archaeology
d. Aquatic

Analytical Reasoning

1. Choose the answer you think is most appropriate among the given options.

On a factory control room. there are three ON-OFF switches on central control panel, labeled A, B, and C, They are changed from setting to a required setting based on the following rules:In case only switch A is ON in the default setting, then turn switch B ON.In case switches A and B are the only switches On in the default setting, then turn the switch C ON. In case all the three switches are ON in default setting then turn the switch C OFF. For any other default setting, turn ON all switches that are OFF all switches, if any that are ON.33. In case only switch B is ON in the second setting,

Which of the following could have been the default setting?

A OFF, B ON, C OFF.
A ON, B ON, C ON.
A ON, B OFF, C ON.
A OFF, B OFF, C ON.

2. Choose the best answer that is the response that most accurately and completely answers the question.

Muzzaffar is a terrible driver. He had ten traffic violations in the past year,

Which of the following can be said about the above claim?

- Muzzaffar does not know how to drive
- It is obvious that everyone make accidents in bad weather.
- Muzzaffar is an addict of drugs
- Some thing, in this argument is hidden.

Quantitative Reasoning

1. **If $\frac{d-3n}{7n-d} = 1$, which of the following statements describes d in terms of n?**
   A. d is 4 less than n.
   B. d is 4 more than n.
   C. d is $\frac{3}{7}$ of n
   D. d is 5 times n
2. **Of the 700 members of a certain organization, 120 are lawyers. Two members of the organization will be selected at random. Which of the following is closest to the probability that neither of the members selected will be a lawyer?**
   A. 0.5
   B. 0.6
   C. 0.7
   D. 0.8

SECTION II Subject based Test (25 Questions)

Sample Questions

1. **Allowances for receivables are an example of which accounting concept?**

A. Accruals
B. Consistency
C. Matching
D. Prudence
E. None of the above

2. **We bought a new printing machine from abroad. The cost of the machine was $80,000. The installation costs were $5,000 and the employees received specific training on how to use this particular machine, at a cost of $2,000. Before using the machine to print customers' orders, a test was undertaken which used up paper and ink costing $1,000.What should be the cost of the machine in the company's statement of financial position?**
   A. $80,000
   B. $85,000
   C. $86,000
   D. $88,000
   E. None of them is true
3. **If a bond is callable, this means:**
   A. the issuer may change the coupon rate.
   B. the investor may convert the bond into stock.
   C. the issuer may redeem the bond early.
   D. the investor may cash in the bond at any time
   E. All of them
4. **The Fisher hypothesis is an approximation of the**
   A. risk-free interest rate.
   B. real risk-free interest rate.
   C. inflation rate.
   D. risk premium
   E. All of them
5. **The technique used to break down a firm's accounts receivables on the basis of time of origin is:**
   A. Factoring accounts receivables
   B. Aging of accounts receivables
   C. Average amount receivable from total credit customers
   D. Managing credit selection and standard
   E. None of the above

6. **The main schools of management thought are:**
   A. classical, human resources, systems, contingency
   B. classical, human resources, systems, contextual
   C. classical, human relations, systems, contingency
   D. creative, human relations, systems, contingency

End of Sample Paper

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